



DANILO A. SONGCO

Recent Professional Involvement

President and CEO, PinoyME Foundation (July 2007 -). PinoyME Foundation is the social investment arm of the PinoyME consortium. It will provide credit and non-credit support to microfinance institutions by creating innovative financing instruments and schemes to promote the growth of microenterprises in the Philippines.

Professional Consultancies:

- **Consultant for Social Accountability, World Bank Office Manila (January, 2007 – present)**
- **Consultant for sector development strategy, Palestinian NGO Project, World Bank (August – October, 2006; February, 2007).** Prepared a 3-year strategy to develop the Palestinian NGO Sector.
- **CARD-MRI (July 2005 – February 2007).** CARD Mutually Reinforcing Institutions is the largest microfinance institution in the Philippines. I advised CARD in their effort to establish their business development services center to enable successful microfinance clients to expand their business.
- **Economic Policy Research and Advocacy project, USAID (June - October, 2006).** Team Leader for the documentation of the project's multi-stakeholder process.
- **Philippine Council for NGO Certification – World Bank/ Japan Social Development Fund (June, 2006 -).** I am engaged by the World Bank-JSDF to design a reward and sanction mechanism to increase transparency and accountability of Philippine NGOs.
- **Asian Development Bank (November 2005 – April, 2006).** Reviewed the bank's portfolio with the view of determining how to increase efforts towards community-driven development in the future.
- **KALAHI-CIDSS Project, World Bank (2002- 2004).** Provided professional advice and insights to the World Bank on the KALAHI-CIDSS, a \$100M anti-poverty project of the Philippine government. KALAHI-CIDSS is one of the major community-driven development (CDD) projects assisted by the World Bank.
- **Participatory Public Expenditure Management study, World Bank (April – November, 2000).** Studied global models and experience in civil society engagements in public expenditure management and presented paper in April, 2001 conference on *Voices and Choices at a Macro Level: Participation In Country-Owned Poverty Reduction Strategies* in Washington, D.C.

Project Manager, Benigno S. Aquino, Jr. Foundation (August 2005 -). PinoyME (Filipino Micro Enterprise) is a private sector consortium headed by former Philippine Pres. Corazon Aquino and is composed of microfinance institutions, commercial banks, private companies, academic institutions, grant-making institutions and non-government organizations that are committed to reducing poverty in the Philippines through microenterprise development. It aims to reach 5 million poor clients and raise Php 5 billion in capital in 5 years.

Director, Development Bank of the Philippines (2001 - 2004). DBP is among the largest universal banks in the country and one of two wholly-owned banks of the Philippine Government. The members of the board of directors are appointed by the President of the Philippines.

National Coordinator, Caucus of Development NGO Networks (1993 - 2002). CODE-NGO is the largest formation of development NGOs in the Philippines with over 2,500 NGOs and cooperatives as members. In this capacity, I related with local NGOs, Philippine and foreign governments as well as multilateral institution officials and served as the Chief Executive Officer of the coalition. As CEO, I



developed the strategic direction and programs of the coalition and headed the National Secretariat that manages the projects as well as the decision-making processes of the coalition.

Project Coordinator, National Networking Component, Governance and Local Development (GOLD) Project (1995 – 1998). The GOLD project is the USAID’s local governance capacity building support program for the decentralization program of the Philippine government. The national networking component facilitated policy dialogue and information exchange among the program’s constituents at the national level.

Chair (2001 - 2002), Vice-Chair (1999 – 2001), Philippine Council for NGO Certification PCNC is the duly recognized NGO body that certifies all non-profit organizations before the Bureau of Internal Revenue of the Philippine government can grant them tax exemption as donee institution. I was one of the incorporators of this organization.

Member, Facility Executive Committee, Philippines-Australia Governance Facility (PAGF) (1998 – 2001). The PAGF is a facility of the Australian Agency for International Development (AusAID) to the Philippines grant technical assistance that provides technical assistance for capacity building in governance to Philippine government agencies, civil society organizations and corporate sector.

Member, National Steering Committee, Local Government Support Program (1999 – 2004). LGSP is a program of the Canadian International Development Assistance (CIDA) to strengthen local governance in the country.

Member, Steering Committee of the Medium Term Philippine Development Plan 1999 - 2004. The MTPDP is the national blueprint for development of the Philippine government. I was one of two civil society representatives in the Steering Committee which is the highest unit in the plan preparation structure.

Member, Budget Dialogue Group (1997 – 99). The BDG is the multi-sectoral consultative arm of the Department of Budget and Management. It discusses strategic budget policy issues and makes recommendations to the President on such matters.

Awards and Recognition

Awardee, Development Marketplace 2000. The Development Marketplace is a global competition for the most innovative ideas to fight poverty sponsored by the World Bank. Received the award in behalf of CODE-NGO having authored the entry Localizing Civil Society’s Campaign to Fight Poverty which was adjudged one of the 44 winners among 1,200 entries from 60 countries.

Ninoy Aquino Fellow for Public Service for 2002. This fellowship is awarded by the United States Information Service and Former President Corazon Cojuangco-Aquino to individuals deemed to have significantly contributed to public service in the country.

Eisenhower Exchange Fellow for 1999. The Eisenhower Exchange Fellowship is an annual fellowship given to young, emerging leaders from all over the world by the Eisenhower Fellowship, a foundation established in 1953 as a gift to President Dwight D. Eisenhower.
<http://eisenhowerfellowships.org/fellows/profiles/songco.html>

Professional Background

Development work



Served as **Executive Director of Service Bureau for Small Fisherfolks** (1989 - 93), **Action Line Foundation** (1988 - 90), **Center for New Democracy** (1990-92) and **Citizens for Orderly, Meaningful and Peaceful Elections (COMPEL)** (1992 - 93) and **member of the Board of Trustees, Philippine Partnership of Support Service Agencies** (1988 - 93) --- a network of non-government organizations providing support services to other NGOs and/ or peoples organizations.

Member, Program Committee for the National Capital Region, **Philippines-Canada Human Resource Development Program** (1989 - 93). PCHRD is a fund facility established by Philippine NGO networks from a grant from the Canadian International Development Agency. Members of the Program Committee for NCR are responsible for appraising project proposals as well as designing and undertaking strategic initiatives of NGOs in the region.

Government

Area Manager for the National Capitol Region of the **Ministry of Human Settlements** from 1986 - 87 and for Luzon of the **Presidential Management Staff** from 1987 - 88. The responsibility of the Area Manager of these two agencies that were merged in 1987 is to advise the Office of the President on current issues and concerns in the area.

Committee Secretary of the Congressional Caucus Committee under the Office of the Speaker, **House of Representatives** from 1988 - 90. The Congressional Caucus Committee was responsible for evaluating overall performance of the House as well as initiating fora, discussions and publications for members of the House.

Media/Public Information

Freelance scriptwriter for television from 1978 – 1985; **Information/ Communications** consultant of the Negros Rehabilitation and Development Fund (1989), a project of the Canadian International Development Agency (CIDA); and **Public Information Specialist** from 1992 – 98 of the River Rehabilitation Secretariat of the **Pasig River Rehabilitation Program**, a project supported by the Danish International Development Agency (DANIDA).

Personal Information

Born 10 March 1957, married, with 2 sons

Took up **Business Administration** major in management at the **University of the East** (1973 - 76).

Awarded a scholarship in **Strategic Business Economics** at the **Center for Research and Communications**, now **University of Asia and the Pacific** (1992 - 93) by the Friedrich Nauman Stiftung.

Master in Public Administration (Edward S. Mason Fellow), 2005
Kennedy School of Government, Harvard University

Contact Information

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